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Quality First

PRICE LIST

J. Otto & Son Nursery Co.

Nurserymen and Landscape Architects

ROCHESTER, NEW YORK

Important:—In comparing our prices with others, please note the following:

We pay all transportation charges
We take all risks of transportation
We replace any stock that fails to live
We prepare practical plans free

OUR GUARANTEE

We agree to resupply any stock that fails to live from causes other than neglect or abuse if we are notified not before August 1 and not later than October 1 following delivery. Evergreens and broadleaved evergreens replaced at half price. Guarantee not valid unless amount is paid in full.

TERMS OF PAYMENT

The nursery business is different from other lines in that orders are usually placed two to three months in advance of shipment, in order to insure receiving varieties desired. If left too late, there is always a possibility of disappointment by reason of heavy demands for certain varieties. To induce early orders, we offer a generous cash discount which gives you a good interest on your money as follows:

1. CASH ORDERS—5 per cent discount on all Spring Orders received before March 15 and 3 per cent thereafter.
5 per cent discount on all Fall Orders received before September 15 and 3 per cent thereafter.
2. C. O. D.—25 per cent cash in advance with order, Balance on Delivery.
3. Open Accounts—We will be glad to open accounts with persons or firms who can give satisfactory references. Time must be allowed for investigation prior to shipment. All open accounts payable 30 days from date of shipment.

RATES—Less than 10 of any variety, at each rate. 50 of one size and variety, at the 100 rate. 500 of one size and variety, at the 1,000 rate.

Fruit Department

	Each	10	100	1,000
APPLES —Standard—All varieties listed				
Strong selected, 2 and 3 yr. old, 5-7 ft...	\$.75	\$ 6.50	\$ 55.00	\$500.00
Crab—All varieties listed.....	.75	6.50	-----	-----
Dwarf—Leading varieties.....	1.00	9.00	-----	-----
PEARS —Standard—All varieties listed				
Strong selected, 2 and 3 yr. old, 5-7 ft...	1.10	10.00	95.00	-----
Dwarf	1.25	11.00	-----	-----
CHERRIES —Sour—All varieties listed				
Strong selected, 2 and 3 yr. old, 5-7 ft...	1.25	11.50	105.00	950.00
Sweet—All varieties listed				
Strong selected, 2 and 3 yr. old, 5-7 ft...	1.50	14.00	125.00	-----
PEACHES —All varieties listed				
Strong selected 4½-6 ft.....	.55	5.00	45.00	400.00
PLUMS —All varieties listed				
Strong selected, 2 and 3 yr. old, 5-7 ft...	1.10	10.00	95.00	-----
QUINCES —All varieties listed				
Strong selected, 2 and 3 yr. old, 4-5 ft...	1.25	10.00	95.00	-----
APRICOTS —All varieties listed				
Strong selected, 4-5 ft.....	1.25	10.00	95.00	-----
GRAPES —All varieties listed except Caco and Concord				
Extra strong, 2 yr. old Vines.....	.35	3.00	25.00	200.00
Concord extra strong, 2 yr. old Vines....	.25	2.00	17.50	150.00
Caco (new) extra strong, 2 yr. old Vines..	.75	7.00	65.00	600.00
CURRENTS —All varieties listed except Perfection				
Extra strong, 2 yr. old No. 1.....	.25	2.25	20.00	175.00
Perfection extra strong, 2 yr. old No. 1..	.35	3.25	30.00	275.00
GOOSEBERRIES —All varieties listed except Downing				
Strong 2 yr. old plants.....	.50	4.50	40.00	-----
Downing strong, 2 yr. old plants.....	.35	3.25	30.00	-----
RASPBERRIES —All varieties listed except Columbia				
Strong plants.....		.60	4.50	40.00
Columbia Purple, strong plants.....		.75	6.50	60.00
BLACKBERRIES —All varieties listed				
Strong root cuttings.....		1.00	7.50	70.00
ASPARAGUS —All varieties listed—				
Strong 2 yr. old plants.....		.50	3.50	30.00
RHUBARB —				
Linnaeus—Strong 2 yr. old plants.....			2.00	15.00

Nut Trees

	Each	10	100	1,000
BUTTERNUT —4-6 ft.....	\$1.25	\$11.00	-----	-----
CHESTNUT —American Sweet, 4-6 ft.....	1.50	14.00	-----	-----
Spanish, 4-6 ft.....	1.25	11.00	-----	-----
Japan, 4-6 ft.....	1.50	14.00	-----	-----
FILBERT or HAZELNUT —2-3 ft.....	.75	7.00	-----	-----
WALNUT —Black, 4-6 ft.....	1.00	9.00	-----	-----
English, 3-4 ft.....	1.75	16.00	-----	-----
Japan, 4-6 ft.....	1.50	14.00	-----	-----

Ornamental Trees

Larger sizes, prices on application

	Each	10	100	1,000
AILANTHUS —Tree of Heaven, 6-8 ft.....	\$1.75	\$15.00	-----	-----
ARALIA —Spinosa, 3-4 ft.....	1.00	9.50	\$ 75.00	-----
ASH —American White, 8-10 ft.....	1.75	15.00	135.00	-----
BEECH —Purple Leaved, 3-4 ft.....	4.75	45.00	-----	-----
BIRCH —Common White, 6-8 ft.....	2.75	25.00	-----	-----
“ Cut-leaved Weeping, 6-8 ft.....	5.75	50.00	-----	-----
CATALPA —Speciosa, 8-10 ft.....	1.50	14.00	125.00	-----
“ Bungei, Umbrella tree, 5-6 ft..	2.75	25.00	-----	-----

Our prices as low as is consistent with highest quality

ORNAMENTAL TREES—Continued

	Each	10	100	1,000
CHERRY—Double Flowering, 3-4 ft.....	\$2.50	\$24.00	-----	-----
Japan Weeping, 2 yr. heads.....	6.00	55.00	-----	-----
CRAB—Betchels Double Flowering, 3-4 ft....	1.75	16.00	\$150.00	-----
Floribunda, 3-4 ft.....	1.50	14.00	125.00	-----
DOGWOOD—White Flowering, 3-4 ft.....	1.25	11.00	95.00	-----
Red, 3-4 ft.....	2.75	26.00	-----	-----
ELM—American, 8-10 ft.....	1.75	16.00	150.00	\$1,300.00
American, 10-12 ft.....	2.25	21.00	-----	-----
Camperdown Weeping, 5-7 ft.....	5.00	45.00	-----	-----
GINKO—(See Maidenhair)				
HORSE CHESTNUT—Common, 6-8 ft.....	2.75	26.00	-----	-----
JUDAS TREE or RED BUD—3-4 ft.....	1.75	16.00	-----	-----
LABURNUM—3-4 ft.....	1.75	16.00	-----	-----
LINDEN—American or Basswood, 6-8 ft.....	2.75	25.00	-----	-----
European, 6-8 ft.....	2.75	25.00	-----	-----
White Leaved, 6-8 ft.....	3.25	30.00	-----	-----
LOCUST—Black, 6-8 ft.....	1.75	16.00	-----	-----
MAIDENHAIR or SALISBURIA—5-6 ft....	2.25	21.00	-----	-----
MAPLE—Ash-leaved, 8-10 ft.....	1.75	15.00	-----	-----
Ash-leaved, 10-12 ft.....	2.25	20.00	175.00	1,500.00
Norway, 8-10 ft.....	3.50	32.00	290.00	2,500.00
Norway, 10-12 ft.....	4.00	38.00	350.00	3,300.00
Red or Scarlet, 6-8 ft.....	2.75	25.00	-----	-----
Schwedlers, 8-10 ft.....	3.75	35.00	-----	-----
Sycamore, 8-10 ft.....	3.75	35.00	-----	-----
Silver Leaved or Soft, 8-10 ft.....	1.75	16.00	150.00	1,300.00
Silver Leaved or Soft, 10-12 ft.....	2.25	20.00	175.00	1,500.00
Sugar or Rock, 6-8 ft.....	2.50	24.00	225.00	-----
Sugar or Rock, 8-10 ft.....	3.25	30.00	275.00	-----
Weirs Cut-leaved, 6-8 ft.....	2.25	21.00	-----	-----
MAGNOLIA—Glaucia, 3-4 ft.....	4.75	45.00	-----	-----
Other varieties prices on application				
MOUNTAIN ASH—European, 6-8 ft.....	2.75	25.00	-----	-----
Weeping, 2 yr. Heads..	4.75	45.00	-----	-----
MULBERRY—Downing's Everbearing 4-6 ft.	1.50	14.00	-----	-----
Russia, 4-6 ft.....	1.00	9.00	-----	-----
Tea, Weeping, 2 yr. Heads..	4.75	45.00	-----	-----
New American, 4-6 ft.....	1.50	14.00	-----	-----
OAK—Pin, 6-8 ft.....	2.75	25.00	240.00	-----
Red, 6-8 ft.....	3.25	30.00	275.00	-----
ORIENTAL PLANE—8-10 ft.....	2.25	21.00	190.00	-----
10-12 ft.....	2.75	26.00	240.00	2,200.00
PEACH—Double Flow, Red or White, 3-4 ft.	1.50	14.00	-----	-----
POPLAR—Carolina, 8-10 ft.....	1.00	9.00	75.00	650.00
Carolina, 10-12 ft.....	1.25	11.00	100.00	900.00
Lombardy, 8-10 ft.....	1.50	14.00	125.00	1,100.00
Lombardy, 10-12 ft.....	1.75	16.00	150.00	1,400.00
Silver, 6-8 ft.....	1.50	14.00	-----	-----
PRUNUS—Pisardi, 3-4 ft.....	1.50	14.00	125.00	-----
THORN—Double White (Hawthorn), 3-4 ft.	2.25	21.00	190.00	-----
Paul's Double Scarlet, 3-4 ft.....	2.75	25.00	225.00	-----
TULIP TREE—6-8 ft.....	1.75	16.00	-----	-----
WILLOW—Babylonian, 6-8 ft.....	1.50	14.00	125.00	1,100.00
Golden, 6-8 ft.....	.90	8.00	70.00	600.00
Laurel-leaved, 6-8 ft.....	.90	8.00	70.00	600.00
Wisconsin Weeping, 6-8 ft.....	1.50	14.00	125.00	1,100.00

Other varieties prices on application

Our prices as low as is consistent with highest quality

Landscape Department

INDIVIDUAL, PRACTICAL, BLUE-PRINT PLANTING
PLANS DESIGNED FREE TO SUIT YOUR
PARTICULAR GROUNDS

OUR Landscape Department will appeal to all—as no other Landscape Service is as inclusive. The Small Cottage, Modest City or Suburban Home, Country Estate, Park, Factory, College Campus, Country Club, or rearrangements of old grounds—each receives the same thought and consideration.

This service is yours without cost or obligation, for primarily we are nurserymen, but in order to save our customers tremendous waste, from unthoughtful arrangements, we have developed the most efficient Landscape Service in the country.

It consists of competent Landscape Architects and Engineers of life-long experience in solving planting problems of all descriptions. The main purpose being—beautiful and harmonious surroundings for the least expenditure.

Our Plans Easily Handled By Mail

Thousands from all over the country have profited through our Landscape Department, at a great saving of Architects' Fees—with entire satisfaction from well designed, Practical, Perspective, Blue-Print Planting Plans to suit your particular grounds, which are easily handled through the mail.

A Vivid Picture of Your Home Grounds

The problem confronting the home owner or builder in laying out their grounds and one that is often overlooked is this: What will my grounds look like, in one, five or ten years from now? In other words, will the layout be satisfactory.

Familiarity with many varieties of Shrubs, Evergreens, Perennials, etc., requires your time and careful study. We bring this information to you in the form of Individual, Practical, Blue-Print Planting Plan, which gives you a **VIVID PICTURE** how your grounds will look when carried out.

Wide Scope of Our Landscape Department

We prepare topographical plans with grade-levels for City Parks, Cemetery, City Additions, Lakeside Drives and all large landscape undertakings.

If the undertaking is such that you require a Landscape Architect for consultation and advice, one will be sent to make surveys and if necessary we will carry out the entire construction and grading, relieving you of all care and trouble in planting at a moderate cost. Our terms as consultants are most reasonable, merely to cover the expense of Architect from our Rochester or Chicago Offices. We make no charge for the plans whether we supervise the work or not.

OVER

Completing Planting Over Several Seasons

When we submit a plan for consideration you will be able to tell definitely, what are Shrubs, Evergreens, Ornamentals, etc. With the plan you receive a Plant List containing the names of all the varieties specified on plan. The plan is divided up into groups and you receive an estimate for every group. Should you decide to plant only a few groups, we will send you the specifications for those groups only for which we receive an order. This is to prevent giving this valuable information to those who have no intention of carrying out the plan and by this arrangement, you can complete your planting plan over several seasons. Another feature is, that you may eliminate any part that does not appeal to you, as we want to submit a layout that will please you.

SKETCH-BLANK and INFORMATION SHEET

Enclosed in this catalogue is a copyrighted Sketch-Blank and Information Sheet, which contains complete information to enable you to prepare a Sketch of your property to scale. One side of the Sketch-Blank is in graph form and will accommodate the Sketch of your property, regardless of its size. The instructions make it very simple to prepare your Sketch and will take only a small part of your time.

After you have returned the Sketch, our Landscape Department will submit a Practical, Blue-Print Planting Plan for your consideration, and adapted to your particular grounds.

Your plan will be designed according to the information given in the Sketch-Blank and Information Sheet, and laid out according to sunny and shady places, color and season of bloom, showing what will look best for your particular grounds. **There is no charge for your plans whether you accept them or not, you are therefore under no obligation.**

IMPORTANT

The months between planting seasons are the best times to prepare and send in the Sketch-Blank and Information Sheet. Ample time will then be found to study the plan, make the necessary correction and arrange for shipment of varieties selected before the planting seasons bring the usual rush. Then again, you may take advantage of our liberal discount offered by having your order in early.

We welcome inquiries of any kind, whether you intend to build or have built. The inspiration and backbone of our Landscape Department is service and **Service Without Cost or Obligation.** Write us today.

J. OTTO & SON NURSERY COMPANY

NURSERYMEN AND LANDSCAPE ARCHITECTS

Rochester, New York

The Flower City

Copyrighted 1926

OVER

Due to the unusual demand, our catalogue supply is completely exhausted. However a new copy will be sent as soon as they are available.

We suggest that you send us your list for quotation as we have other sizes not listed and can quote better prices on most items, especially in the 10 and 100 lots.

OUR NEW TERMS

25% with order Balance C.O.D.

5% discount for cash with order.

WE PAY TRANSPORTATION CHARGES ANYWHERE!

Guarantee

We guarantee our stock to reach purchaser in growing condition and to be absolutely true to name.

Rates: 1 to 9 at single rate - 10 to 29 at 10 rate -
30 to 299 at 100 rate - 300 or more at 1,000 rate.

The enclosed literature will, no doubt, give you the information you desire.

Yours for growing satisfaction,

J. OTTO & SON NURSERY COMPANY



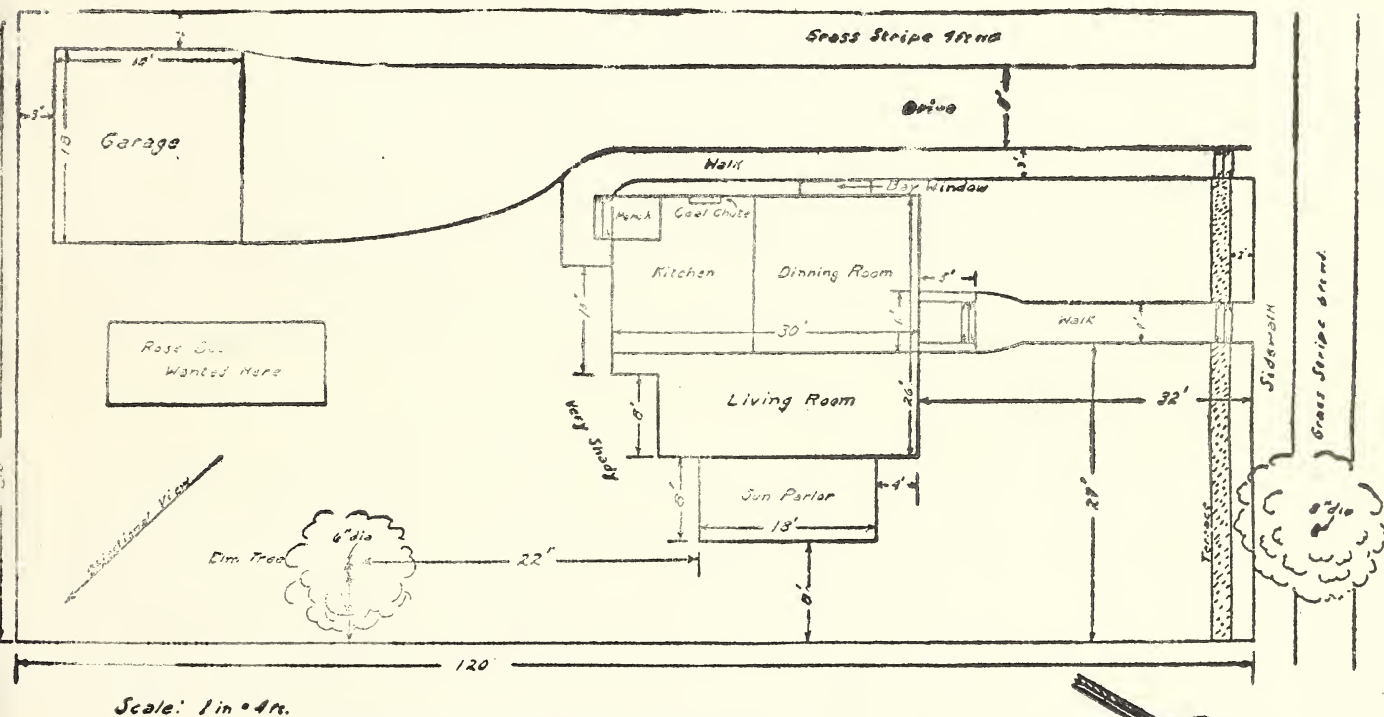
INFORMATION FOR DRAWING YOUR SKETCH

Give point of compass by arrow pointing north and scale sketch is drawn to (this is important). Indicate laundry and coal windows, drive, walks, clothes poles, terraces or sloping grounds, entrances giving number of steps, large existing trees giving diameter of the trunks, shady or objectional views to be screened.

Draw a sketch on as large a scale as possible on the other side which is ruled to scale. For example: If your property is 100 ft., long, let each square represent 1 ft., if over 170 ft. long, let each little square equal 2 ft. etc.

VERY IMPORTANT

Please send us at least four small kodak pictures of your property that is, front, back and side views. This will be exceedingly helpful in designing your plan. If you have a ground plan of your property send it to us, and it will be returned when your plan is completed.



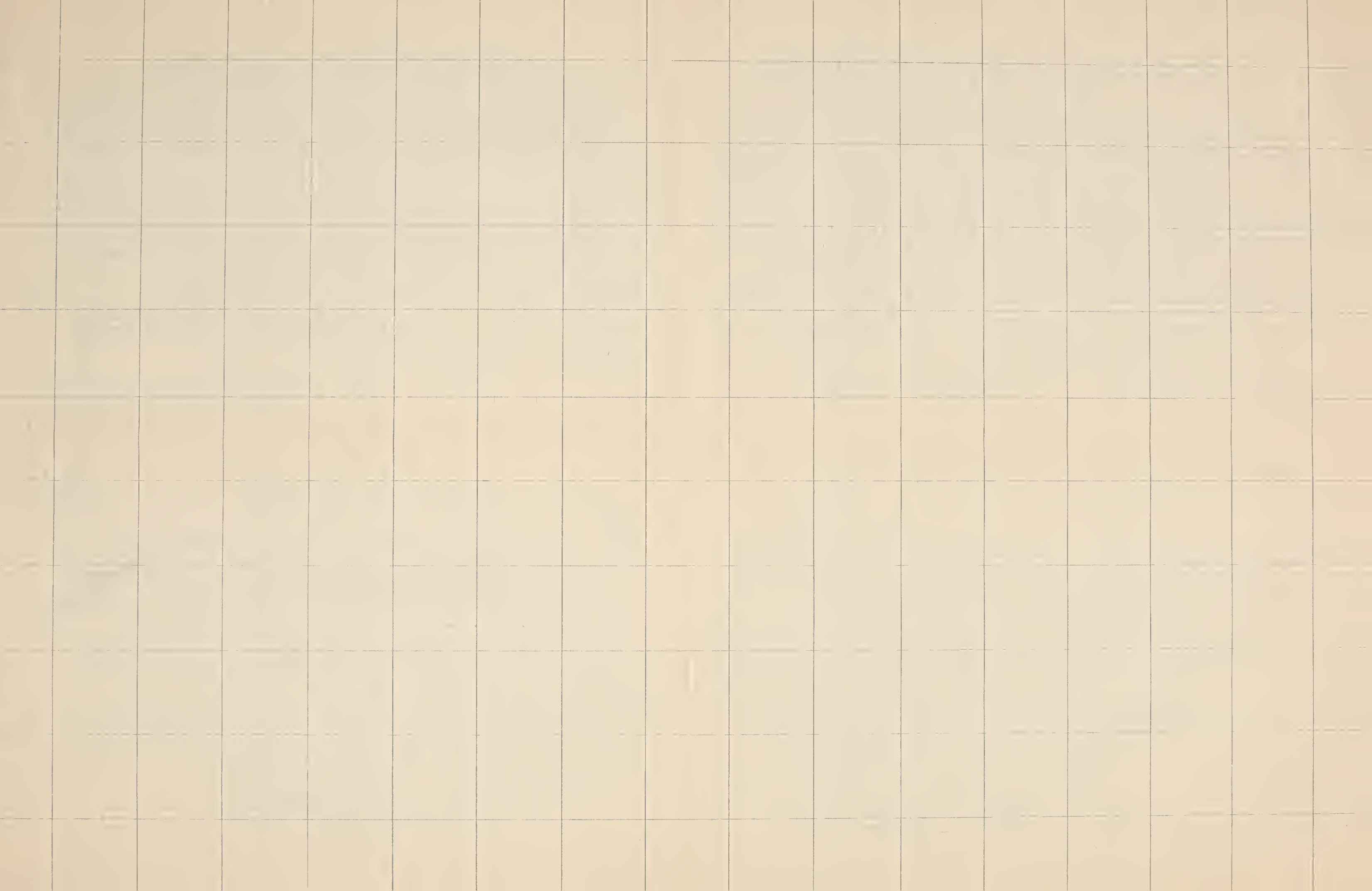
EXAMPLE OF CUSTOMER'S SKETCH SENT IN

This is an illustration of a sketch which gives all the necessary information, so that we can proceed to design your landscape plan. Examine it carefully, and it will help you in preparing your sketch.

We shall appreciate the courtesy of having the name of your friends who may be interested in our landscape information plan on Nursery stock. Catalogs will be gladly mailed.

J. OTTO & SON NURSERY CO
Nurserymen and Landscape Architects
Rochester, N.Y.

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LANDSCAPE INFORMATION SHEET

We ask a number of questions regarding personal choice, style of residence or building etc. as this information is necessary in designing an effective plan.

Name..... Street No.....

City _____ State _____

Give details of your residence or building (Number of stories, stone, stucco, brick, or frame and color.....)

Is soil heavy clay, sandy, or loam? (Give description

Is there any information as to preparation of soil?

Do you want us to locate any of the following, if so check? Walks...Drives...Rose Garden...Rose Bed.....Formal

Perennial Garden.....Perennial Border.....Climbing Roses.....Vines.....Umbrella Trees....Weeping Trees....Large

Shade Trees.....Hedges..... Bird Bath..... Bird House..... Feeding Table..... Vases..... Table..... Lily Pool..... Sculptured

Figure...Clothes Poles...Pergola...Rose Arch...Sundial...Gazing Globe...Garden Seat...Lattice Fence...Garage...

Flagstone Walks....Summer House....

If you want above items on any particular spot be sure to indicate this on your sketch including approximate size.

Would you like pots with evergreens at main entrance? Evergreens are more economical as they last longer.....

Do you want shrub, or evergreen foundation planting in front of house or porch?

Do you want any shade trees or shrubs between sidewalk and curb?

Do you expect to do all, or only a portion of your planting the coming planting season?.....

REMARKS

Tell us your tastes and desires and we will incorporate them as far as possible from a landscape standpoint. State any preference you may have for shade trees, shrubs, evergreens, roses etc., also give list of those now located on your property that can be easily transplanted and be used effectively on your plan.....

PLEASE FILL OUT AND RETURN AT ONCE

Evergreens

We have the largest and finest collection of Evergreens in the country. When you order our
Evergreens, you may rely upon receiving specimens in every sense of the word
Evergreens replaced at half price

Larger specimens: prices on application

	Each	10	100	1,000
ARBOR VITAE —American, 2-3 ft., B. & B.	\$2.90	\$27.00	\$250.00	\$2,100.00
American, 3-4 ft., B. & B.	3.75	35.00	325.00	—
George Peabody Golden, 18-24 in., B. & B.	3.25	30.00	—	—
George Peabody Golden, 2-3 ft., B. & B.	4.75	45.00	—	—
Pyramidal, 18-24 in., B. & B.	2.75	26.00	250.00	—
Pyramidal, 2-3 ft., B. & B.	3.90	37.00	350.00	—
Pyramidal, 3-4 ft., B. & B.	5.75	55.00	—	—
Siberian, 18-24 in., B. & B.	3.75	35.00	325.00	—
Siberian, 2-3 ft., B. & B.	4.90	48.00	460.00	—
CEDAR —Red, 2-3 ft., B. & B.	2.75	25.00	230.00	2,000.00
Red, 3-4 ft., B. & B.	3.90	37.00	350.00	—
Blue or Silver, 18-24 in., B. & B.	4.50	43.00	—	—
Blue or Silver, 2-3 ft., B. & B.	5.75	55.00	—	—
FIR —Concolor or Silver, 18-24 in., B. & B.	4.50	40.00	—	—
Concolor or Silver, 2-3 ft., B. & B.	6.50	60.00	—	—
Douglas, 18-24 in., B. & B.	2.75	25.00	240.00	—
Douglas, 2-3 ft., B. & B.	3.75	35.00	325.00	—
Norman's, 18-24 in., B. & B.	3.75	35.00	—	—
Norman's, 2-3 ft., B. & B.	5.75	55.00	—	—
HEMLOCK —18-24 in., B. & B.	3.50	30.00	275.00	—
2-3 ft., B. & B.	4.75	45.00	425.00	—
JUNIPER —Irish, 18-24 in., B. & B.	2.75	25.00	—	—
Irish, 2-3 ft., B. & B.	3.75	35.00	—	—
Pfitzer, 1½-2 ft., B. & B.	4.75	45.00	—	—
Pfitzer, 2-2½ ft., B. & B.	6.00	55.00	—	—
Savin, 15-18 in., B. & B.	3.75	35.00	—	—
Savin, 18-24 in., B. & B.	5.50	50.00	—	—
Swedish, 2-3 ft., B. & B.	3.50	35.00	—	—
PINE —Austrian, 18-24 in., B. & B.	2.75	26.00	250.00	—
Austrian, 2-3 ft., B. & B.	3.75	36.00	350.00	—
Scotch, 18-24 in., B. & B.	2.50	23.00	210.00	1,900.00
Scotch, 2-3 ft., B. & B.	3.50	33.00	310.00	2,900.00
Dwarf Mugho, 15-18 in., B. & B.	3.75	35.00	—	—
Dwarf Mugho, 18-24 in., B. & B.	5.00	45.00	—	—
RETINISPOSA FILEFERA —				
Thead Branched Cypress, 18-24 in., B. & B.	4.50	43.00	—	—
Thead Branched Cypress, 2-3 ft., B. & B.	6.00	57.00	—	—
RETINISPOSA FILIFERA AUREA —				
Golden Thead Branched Cypress, 18-24 in., B. & B.	5.75	55.00	—	—
RETINISPOSA PISIFERA —				
Pea Fruited Cypress, 18-24 in., B. & B.	4.75	45.00	—	—
Pea Fruited Cypress, 2-3 ft., B. & B.	6.75	65.00	—	—
RETINISPOSA PLUMOSA —				
Plumed Cypress, 18-24 in., B. & B.	4.75	45.00	—	—
Plumed Cypress, 2-3 ft., B. & B.	6.75	65.00	—	—
Golden Plumed Cypress, 18-24 in., B. & B.	4.75	45.00	—	—
Golden Plumed Cypress, 2-3 ft., B. & B.	6.75	65.00	—	—
RETINISPOSA SQUARROSA VITCHII —				
Silver Cypress, 1½-2 ft., B. & B.	4.75	45.00	—	—
Silver Cypress, 2-3 ft., B. & B.	6.75	65.00	—	—

Our prices as low as is consistent with highest quality

The Colorado Blue Spruce

Selected Blue Type

We are headquarters for this splendid variety, having specialized in them for years. We offer two types as below and in ordering our stock you may rely on receiving both in color and form specimens in every sense of the word.

	Each	10
18-24 in., B. & B.....	\$ 6.50	\$ 60.00
2-3 ft., B. & B.....	9.75	90.00
3-4 ft., B. & B.....	15.00	140.00

Koster's Grafted Colorado Blue Spruce

The highest colored and most strikingly beautiful of all evergreens for the lawn. Perfectly shaped tree of compact growth, with an abundance of foliage of the richest silvery, glistening blue.

	Each	10	100	1,000
2-3 ft., B. & B.....	\$19.50	\$175.00	-----	-----
3-4 ft., B. & B.....	25.00	225.00	-----	-----
SPRUCE, NORWAY—18-24 in., B. & B....	1.75	16.00	\$150.00	\$1,400.00
2-3 ft., B. & B.....	2.75	26.00	250.00	2,400.00
3-4 ft., B. & B.....	3.75	35.00	325.00	3,100.00
YEW—Dwarf Japanese, 15-18 in., B. & B....	6.75	65.00	-----	-----

Other varieties prices on application

Hedging

	Each	10	100	1,000
BARBERRY—Japanese, 15-18 in., 2 yr.....	\$.40	\$3.50	\$30.00	\$275.00
Japanese, 18-24 in., 3 yr.....	.55	5.00	45.00	425.00
NORWAY SPRUCE—(See Evergreens)	-----	-----	-----	-----
PRIVET—Armour, 18-24 in.....	-----	1.75	15.00	140.00
California, 18-24 in.....	-----	1.00	7.50	70.00
Ibota, 18-24 in.....	.40	3.00	20.00	-----
Regals, 18-24 in.....	.55	4.50	50.00	-----
Lodense (dwarf), strong 2 yr. old	.55	4.50	52.00	-----
ROSA RUGOSA—(See roses)	-----	-----	-----	-----

Other varieties prices on application

Shrubs

Hardy Ornamental Shrubs

These are all hardy varieties, two to three years old. Supplied in sizes suitable for effective planting and immediate effect.

	Each	10	100	1,000
ABELIA GRANDIFLORA.....	\$.95	\$ 9.00	\$ 80.00	\$750.00
ALMOND—All varieties.....	1.25	11.00	100.00	900.00
ALTHEA—Rose of Sharon—All varieties.....	.75	7.00	65.00	600.00
Tree Form—Pink, Red or White	1.25	11.00	100.00	900.00
AMORPHA FRUITICOSA—False Indigo..	.75	7.00	65.00	600.00
ARALIA PENTAPHYLLA—Angelica Tree.	.75	7.00	65.00	600.00
BARBERRY, JAPANESE (See Hedging)	-----	-----	-----	-----
BENZON ODORIFERUM—Spice Bush.....	.95	9.00	80.00	750.00
BUTTERFLY BUSH.....	.75	7.00	65.00	600.00
CALICARPA PURPUREA—French	-----	-----	-----	-----
Mulberry.....	.95	9.00	80.00	750.00
CALYCANTHUS—Sweet-scented Shrub.....	.75	7.00	65.00	600.00
CARANGA ARBORESCENS—Siberian Pea	-----	-----	-----	-----
Tree.....	.75	7.00	65.00	600.00
CEPHALANTHUS OCCIDENTALIS—	-----	-----	-----	-----
Button Bush.....	.95	9.00	80.00	750.00
CLETHRA ALNIFOLIA—Sweet Pepper	-----	-----	-----	-----
Bush.....	.75	7.00	65.00	600.00
COLUTEA ARBORESCENS—Bladder	-----	-----	-----	-----
Senna.....	.75	7.00	65.00	600.00
CORALBERRY—Indian Currant.....	.75	7.00	65.00	600.00

Our prices as low as is consistent with highest quality

SHRUBS—Continued

	Each	10	100	1,000
DEUTZIA—Gracilis.....	\$.75	\$ 7.00	\$ 65.00	\$600.00
Gracilis Rosea.....	.75	7.00	65.00	600.00
Lemoinei.....	.75	7.00	65.00	600.00
Other Varieties listed.....	.55	5.00	45.00	400.00
DOGWOOD—Red Branched.....	.75	7.00	65.00	600.00
Elegantissima Variegated.....	.95	9.00	80.00	750.00
ELEAGNUS LONGPIPES—Oleaster.....	.95	9.00	80.00	750.00
ELDER GOLDEN.....	.75	7.00	65.00	600.00
EXCHORDIA GRANDIFLORA—				
Pearl Bush.....	.95	9.00	80.00	750.00
DESMODIUM.....	.75	7.00	65.00	-----
FLOWERING RASPBERRY.....	.75	7.00	65.00	600.00
FORSYTHIA—Golden Bell.....	.55	5.00	45.00	400.00
Suspensa—Weeping Golden				
Bell.....	.75	7.00	65.00	600.00
FRINGE—Purple—Smoke Tree.....	2.00	16.00	150.00	-----
White.....	1.75	16.00	150.00	-----
HAZELNUT—American.....	.95	9.00	85.00	-----
HALESIA TETRAPTERA—Snow-Drop				
Tree.....	1.50	14.00	130.00	-----
HONEYSUCKLE—Fragrantissima.....	.75	7.00	65.00	600.00
Red Tartarian.....	.75	7.00	65.00	600.00
Other varieties listed.....	.55	5.00	45.00	400.00
HYDRANGEA—All varieties listed.....	.75	7.00	65.00	600.00
HYPERCIUM—Aureum—Gold Flower.....	.75	7.00	65.00	-----
KERRIA JAPONICA—Globe Flower.....	.95	9.00	80.00	750.00
White.....	.95	9.00	80.00	750.00
LILAC—Common Purple.....	.75	7.00	65.00	600.00
Common White.....	.95	9.00	80.00	750.00
Other varieties listed.....	1.25	10.00	100.00	-----
PRUNIA TRIBOLA—Double Flowering				
Plum.....	1.50	14.00	125.00	-----
QUINCE—Japanese.....	.95	9.00	80.00	-----
ROBINIA HOSPIDA—Rose Acacia.....	.95	9.00	80.00	-----
SNOWBALL—Common.....	.75	7.00	65.00	-----
Japanese.....	1.50	14.00	-----	-----
SNOWBERRY.....	.75	7.00	65.00	-----
SPIREA—Billiardii.....	.55	5.00	45.00	400.00
Douglasi.....	.55	5.00	45.00	400.00
Froebeli.....	.55	5.00	45.00	400.00
Golden-leaved.....	.55	5.00	45.00	400.00
Van Houtte.....	.55	5.00	45.00	400.00
Other varieties listed.....	.75	7.00	65.00	600.00
STRAWBERRY—Burning Bush.....	.95	9.00	80.00	-----
SPINDLE TREE—European.....	.95	9.00	80.00	-----
SUMAC—Varieties listed.....	.75	7.00	60.00	-----
SYRINGA—Common, Mock Orange.....	.55	5.00	45.00	400.00
Grandiflora, Large Flowering..	.55	5.00	45.00	400.00
Viminalis, Large Double				
Flowering.....	1.50	14.00	125.00	-----
STEPHANANDRA FLEXUOSA.....	.75	7.00	65.00	-----
TAMARIX AFRICAN.....	.75	7.00	65.00	-----
VILBURNUM—Varieties listed.....	.75	7.00	65.00	600.00
WEIGELA—Eva Rathke.....	1.25	11.00	100.00	-----
Other varieties listed.....	.75	7.00	65.00	600.00
WITCH HAZEL.....	.95	9.00	80.00	750.00

Other varieties prices on application

Hardy Climbing Vines

	Each	10	100	1,000
AKEBIA QUINTATA.....	\$.75	\$ 7.00	\$ 65.00	-----
BIGONIA or TRUMPET VINE.....	.55	5.00	45.00	-----
BITTERSWEET—Evergreen.....	.55	5.00	45.00	-----

Our prices as low as is consistent with highest quality

HARDY CLIMBING VINES—Continued

	Each	10	100	1,000
CLEMATIS —Coccinea.....	\$.75	\$ 7.00	\$ 65.00	.....
Crispa.....	.75	7.00	65.00	.....
Paniculata.....	.75	7.00	65.00	.....
Other varieties listed.....	.95	9.00	85.00	.....
DUTCHMAN'S PIPE or Birtwort.....	1.50	14.00	125.00	.....
ENONYMOUS —Radicans.....	.75	7.00	65.00	.....
Variegated.....	.75	7.00	65.00	.....
Vegetus.....	.75	7.00	65.00	.....
HONEYSUCKLE —Hall's Japan.....	.55	5.00	45.00	.....
Monthly Fragrant.....	.75	7.00	65.00	.....
Scarlet Trumpet.....	.75	7.00	65.00	.....
IVY —American or Virginia Creeper.....	.55	5.00	45.00	.....
Boston or Japan.....	.75	7.00	65.00	.....
Englemanni.....	.55	5.00	45.00	.....
KUDZU VINE.....	.75	7.00	65.00	.....
MATRIMONY VINE.....	.55	5.00	45.00	.....
WISTERIA —Purple.....	.75	7.00	65.00	.....
White.....	.95	9.00	85.00	.....

Other varieties prices on application

Broad-leaved Evergreen Shrubs

We ship all our plants with ball of earth wrapped in burlap to insure absolute safety in transplanting.

Larger specimen prices on application

Broad-leaved Evergreens replaced at half-price

	Each	10	100	
ANDROMEDA FLORIBUNDA				
1-2 ft. clumps.....	\$3.75	\$35.00	\$325.00	.....
2-3 ft. clumps.....	5.00	48.00	375.00	.....
AZALEA ARBORESCENS —				
1-2 ft. clumps.....	2.75	26.00	450.00	.....
2-3 ft. clumps.....	3.75	36.00	350.00	.....
AZALEA CALENDULACEA —				
1-2 ft. clumps.....	2.75	25.00	225.00	.....
2-3 ft. clumps.....	3.75	35.00	325.00	.....
AZALEA CANESCENS-ROSEA —				
1-2 ft. clumps.....	3.50	33.00	300.00	.....
2-3 ft. clumps.....	4.75	45.00	425.00	.....
AZALEA NUDIFLORA —18-24 in. clumps..	2.75	26.00	250.00	.....
2-3 ft. clumps.....	3.75	35.00	335.00	.....
AZALEA VISCOSA —18-24 in. clumps.....	2.75	26.00	225.00	.....
2-3 ft. clumps.....	3.75	35.00	335.00	.....
KALMIA LATIFOLIA —Mountain Laurel,				
1-2 ft. clumps.....	2.75	25.00	225.00	.....
2-3 ft. clumps.....	4.00	38.00	350.00	.....
LECOTHOE CATESBAEI —1-2 ft. clumps.	3.75	35.00	325.00	.....
2-3 ft. clumps.....	4.75	45.00	425.00	.....
RHODODENDRON CAROLINIAN —				
1-2 ft. clumps.....	3.25	30.00	275.00	.....
2-3 ft. clumps.....	4.75	40.00	375.00	.....
RHODODENDRON CATAWBIENSE —				
1-2 ft. clumps.....	3.25	30.00	275.00	.....
2-3 ft. clumps.....	4.25	40.00	375.00	.....
RHODODENDRON MAXIMUM —				
1-2 ft. clumps.....	2.50	23.00	210.00	.....
2-3 ft. clumps.....	3.25	30.00	275.00	.....

Other varieties prices on application

Upon request, further particulars and prices of carload shipments will be given. For the area covered, and the effect produced, a carload of broad-leaved Evergreen Shrubs is the most charming landscape proposition offered.

Our prices as low as is consistent with highest quality

Choice Roses

Our Roses are heavy, strong, two-year-old field-grown stock. Guaranteed to bloom first year.

	Each	10	100	1,000
HYBRID —Perpetuals—All varieties listed.....	\$.95	\$ 9.00	.....	.....
Teas—Los Angeles, Miss Lotia, Armour and Wm. F. Dreer.....	1.50	14.00	.....	.....
Souv de Claudius Pernet.....	2.50	24.00	.....	.....
Other varieties listed.....	.95	9.00	.....	.....
CLIMBING ROSES —Aviator Bleriot, Dr. Van Fleet, Flower of Fairfield, Lady Gay and Paul's Scarlet Climber.....	.95	9.00	.....	.....
Mary Wallace.....	2.50	24.00	.....	.....
Other varieties listed.....	.75	7.00	.....	.....
MOSS ROSES —All varieties listed.....	.95	9.00	.....	.....
DWARF POLYANTHA ROSES — All varieties listed.....	.95	9.00	.....	.....
RUGOSA RUBRA.....	.75	7.00	\$ 65.00	.....
Other varieties listed.....	.90	8.50	75.00	.....
ROSA HUGINOS	1.50	14.00	.....	.....

Varieties not listed prices on application

Hardy Perennials

Strong field-grown plants

	Each	10	100	1,000
PERENNIALS —All varieties, except those listed below.....	\$.30	\$2.75	\$30.00	.....
Any variety not listed in cat.....	.30	2.75	30.00	.....
ANEMONE —All varieties listed.....	.35	3.25	30.00	.....
BLEEDING HEART.....	.75	7.00	65.00	.....
CHRISTMAS ROSE	1.00	9.00	.....	.....
IRISH JAPAN —All colors or mixed.....	.35	3.25	30.00	.....
YUCCA.....	.35	3.25	30.00	.....

Peonies

These varieties are the choicest specimens of peonies grown in this country and Europe.
Unnamed—Pink, Red or White—\$0.55 each, \$5.00 per 10, \$45.00 per 100

	\$0.75 each	\$7.00 per 10	\$60.00 per 100	
Couronne d'Or		Felix Crousse	Golden Harvest	Madame Forel
Delachei		Festiva Maxima	La Tulipe	Marie Lemoine
Duchess de Nemours		Floral Treasure	Louis Van Houtte	Officinalis Rubra
Duchess d'Orleans		Fragrance	Madame Calot	Queen Victoria
Duchess de Wellington		Francis Ortegat	Madame Grousse	Rubra Superba
Edulas Superba		Fulgida	Madame de Verneville	Souv. de l'Exp. Univer.
Livingston	\$1.00 each	\$9.00 per 10	\$80.00 per 100	
		Madame Emil Galle		Triumph de l'Exp. Lille
	\$1.50 each	\$14.00 per 10	\$125.00 per 100	
Claire du Boise		Eugene Verdier		Grandiflora

Other varieties prices on application

Choice Field Grown Dahlias

	Each	10	100	1,000
DAHLIAS —Choice mixed.....	\$.20	\$1.90	\$16.00	.....
CACTUS VARIETIES — Red, White, Purple, Yellow or Pink.....	.25	2.25	20.00	.....
Ambassador.....	.50	4.50	.....	.....
Attraction.....	1.00	9.00	.....	.....
Countess of Lonsdale, Golden West, Kalif., Mrs. C. H. Breck and Pierrot.....	.75	7.00	.....	.....
J. H. Jackson and Marjorie Castleton.....	.35	3.00	.....	.....

Our prices as low as is consistent with highest quality

CHOICE FIELD GROWN DAHLIAS—Continued

	Each	100	100	1,000
DECORATIVE VARIETIES—				
F. A. Walker, Golden West, Jack Rose, Princess Julianna and Souv. de Gus. Douzon.....	\$.35	\$3.00	.....	.....
PEONY FLOWERED VARIETIES—				
Geisha.....	1.00	9.00	.....	.....
Hortulanus Budde and Queen Wilhelmina..	.50	4.50	.....	.....
SHOW VARIETIES—				
A. D. Livonia, Vivian, American Beauty and White Swan.....	.35	3.00	.....	.....
Dreer's Yellow.....	.75	7.00	.....	.....

Other varieties prices on application

Choicest Selected Gladiolus

	10	100	1,000
GLADIOLUS CHOICE MIXTURE.....	\$.75	\$7.00	\$60.00
\$0.10 each	\$0.90 per 10	\$7.50 per 100	\$60.00 per 1,000
America.....	Halley		Niagara Giant
Augusta.....	Mrs. Francis King		Panama
Chicago White.....	Mrs. Frank Pendleton		Peace
Gretchen Zang.....	Mrs. Watt		
\$0.20 each	\$1.75 per 10	\$15.00 per 100	\$125.00 per 1,000
Baron Hulot.....	Prince of Wales		War
Pink Perfection.....	Schwaben		

Other varieties prices on application

Selected Cannas

We list only the best of the standard varieties

	\$0.25 each	\$2.30 per 10	\$20.00 per 100
Apricot.....		Richard Wallace	Wintzer's Colossal
City of Portland.....		Souv. d'Ant. Crozy	Wyoming
King Humbert.....		Statue of Liberty	Yellow King Humbert
Mrs. A. F. Conard.....		The President	

Other varieties prices on application

Choice Hardy Lilies

	Each	10	100	1,000
LILY—Auratum or Golden Banden Lily.....	\$0.35	\$3.00	\$25.00	.....
Candidum or Madonna Lily (Fall Planting only).....	.35	3.00	35.00	.....
Day—(See Perennials)				
Henryi.....	.75	7.00	60.00	.....
Regal.....	.75	7.00	60.00	.....
Speicosum Album.....	.50	4.50	40.00	.....
Speicosum Magnificum.....	.50	4.50	40.00	.....
Speicosum Rubrum.....	.50	4.50	40.00	.....
Tiger.....	.35	3.00	35.00	.....
Tiger Double Flowering.....	.35	3.00	25.00	.....

Other varieties prices on application

Miscellaneous Bulbs

CALADIUM—Elephant's Ear.....	\$.25	\$2.25	\$20.00	.....
HYACINTHUS—Summer Hyacinth.....	.15	1.40	12.00	.....
TUBEROSES.....	.10	.90	7.50	.....

Our prices as low as is consistent with highest quality

Our Celebrated Grass Seed Mixtures all Prepaid

VELOUR BRAND GRASS SEED MIXTURE

To make a perfect lawn, good seed is absolutely essential. Our Velour Brand Grass Seed Mixture is composed of several grasses of the highest standard of purity and germination, and unsurpassed by any other mixture, regardless of price. Sow 1 lb. to 300 sq. ft. or 150 lbs. to the acre. **1 lb., \$0.45; 5 lbs., \$1.90; 10 lbs., \$3.75; 20 lbs., \$6.90; 100 lbs., \$33.00. All prepaid.**

FAIRGREEN GRASS SEED MIXTURE

For any turf that has to stand any amount of hard usage without showing wear and tear.

This mixture is composed of low-growing, fine-leaved, tough and hardy grasses that will stand the great wear and tear that is required of the turf of Polo Grounds, Baseball Grounds, Croquet Grounds, Bowling Greens, Horse Show Paddocks, Public Parks, Picnic Grounds and Golf Courses.

Sow 1 lb. to 200 sq. ft., 100 lbs. to the acre. **1 lb., \$0.55; 5 lbs., \$2.50; 10 lbs., \$4.90; 20 lbs., \$9.50; 100 lbs., \$33.00. All prepaid.**

SHADY PLACE GRASS SEED MIXTURE

For any spot so shaded that the ordinary grass seed will not grow.

No unsightly bare spots under bay windows or trees will be seen if Shady Place Grass Seed Mixture is used. This is a combination of dwarf growing evergreen grasses especially adapted to securing a good growth in densely shaded locations. As ground that is so closely shaded and poorly drained is frequently "Sour," an application of a bushel of slacked lime or land plaster to each 1,000 square feet will sweeten it up wonderfully, and with the help of Shady Place Grass Seed Mixture will give you the very best results.

1 lb., \$0.45; 5 lbs., \$1.90; 10 lbs., \$3.75; 20 lbs., \$6.90. All prepaid.

DUTCH CLOVER

The very choicest recleaned seed for sowing on lawns where it forms a close, dense turf that remains fresh and green all summer. **1 lb., \$0.75; 5 lbs., \$3.50; 10 lbs., \$6.50; 100 lbs., \$60.00.**

KENTUCKY BLUE GRASS

We offer but one grade, the best, recleaned seed. **1 lb., \$0.50; 5 lbs., \$2.25; 100 lbs., \$40.00.**

RED TOP

Fancy, recleaned, solid seed. Finest quality and high germination. **1 lb., \$0.35; 5 lbs., \$1.50; 100 lbs., \$27.50.**

PULVERIZED SHEEP MANURE

Very best fertilizer for lawn and garden

A light, dry, odorless, concentrated fertilizer, free from seeds and all foreign matter. It will not burn the grass or plants, and quickly dissolves and disappears from the surface when your lawn and garden is watered.

Pulverized Sheep Manure will help keep your lawn green and make your garden produce the finest vegetables and flowers. **50 lbs., \$2.00; 100 lbs., \$3.00; 500 lbs. \$13.50; 1,000 lbs., \$24.00; 1 ton, \$45.00. All prepaid.**

REMEMBER—NO CHARGE FOR SHIPPING

Our prices as low as is consistent with highest quality

